**New Name, Same Expertise and Support**

Dear partners

I am writing to let you know that 2021 is bringing a new change. Helena and I have decided to part ways in business (amicably) and are each continuing on our own in the charter industry as central agents for crewed yachts – gulets and luxury motor sailers in Croatia. So, I would like to present you with Otium Yachts - new brand & looks, same expertise and support, and its fleet for 2021.

My story in this in industry began 15 years ago when I first worked aboard a yacht as a chief hostess. From that moment, I was inspired by my country and the yachting industry, and knew I wanted to be a part of creating the ‘perfect holiday’ for others. For more than a decade, I have continued to learn, grow and progress. I have also tried to be an agent for positive change within the yachting industry here in Croatia, to meet international and MYBA standards and will continue to do so under the new name Otium.

Our mission is to continue operating as a central agency for yachts Navilux, Stella Maris, Libra and Lotus, acting as your agent behind-the-scenes, ensuring you have the support and expertise you need to create the perfect holiday for your clients.

**Our Fleet**

The yachts in our fleet have been specifically chosen for their level of passion, professionalism, cooperation, and service. Underpinning all of this – trust; I trust these yachts to meet the demands and expectations of brokers and guests alike.

In most cases, each yacht is family-run. Why is this important? These yacht owners are passionate about what they do, it is not a ‘side business’ or merely an investment, they genuinely care. This care is reflected in the level of service and experience they give their guests – this is true hospitality and this is what I am passionate about and what I hope Otium Yachts will become a symbol for in the future.

Please see below information for our fleet for season 2021: (materials provided with zip file – fleet)

NAVILUX

* PHOTO
* KEY FEATURES
* LINK WITH BROKER FRIENDLY MATERIALS
* PRICE LIST 2021

STELLA MARIS

* PHOTO
* KEY FEATURES
* LINK WITH BROKER FRIENDLY MATERIALS (link)
* PRICE LIST 2021 (link)

LOTUS

* PHOTO
* KEY FEATURES
* LINK WITH BROKER FRIENDLY MATERIALS (link)
* PRICE LIST 2021 (link)

LIBRA

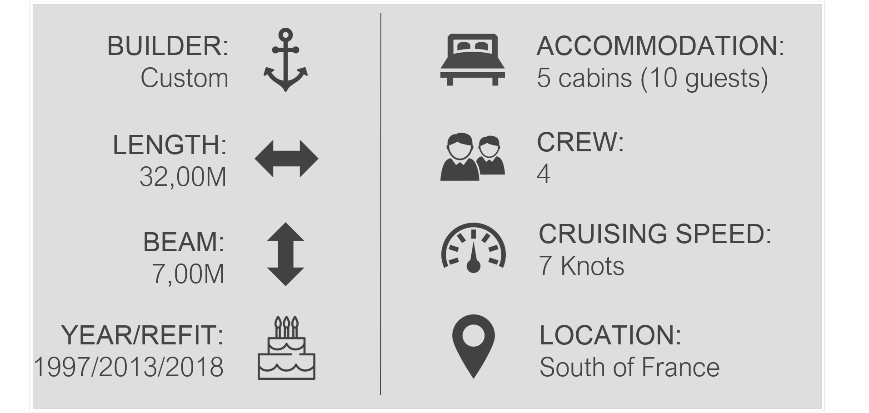
* PHOTO
* KEY FEATURES
* LINK WITH BROKER FRIENDLY MATERIALS (link)
* PRICE LIST 2021 (link)

TAJNA MORA

* PHOTO
* KEY FEATURES
* LINK WITH BROKER FRIENDLY MATERIALS (link)
* PRICE LIST 2021 (link)

Examples for yacht presentation and info





**Continued Cooperation**

Though I will be operating under a new name, it is the same expertise, support and professionalism you have been used to for the last 15 years and I sincerely hope we will continue our cooperation into the future.

If you have any questions, please feel free to reach out. I look forward to hearing from you and hoping 2021 is a brighter year for all.

I’ll need similar buttons for links for yacht materials and price lists 2021



Still working on KEY FEATURES for yachts – still thinking if it will be too much for this newsletter. It should be 6 more sentences for each yacht. I can have it done tomorrow during the day